

Career Pathway	Program Name	CIP Code	Program Details	Assessments	Recommended Teacher Credentials	Recommended Career and Technical Student Organization (CTSO)	Degree/Credentials
Accounting	Accounting	520301	A program that prepares individuals to practice the profession of accounting and to perform related business functions. Includes instruction in accounting principles and theory, financial accounting, managerial accounting, cost accounting, budget control, tax accounting, legal aspects of accounting, auditing, reporting procedures, statement analysis, planning and consulting, business information systems, accounting research methods, professional standards and ethics, and applications to specific for-profit, public, and non-profit organizations.	NOCTI Job Ready Accting Basic & Complete* www.nocti.org	Comprehensive Business #1300  Business: Accounting #1301  Business: Finance/Economics / Law #1302	Future Business Leaders of America (FBLA)	<b>Certificates of Achievement</b> Accounting Specialist Computerized Accounting Specialist Accounting/w Information System Option Accounting Assistant Accounting Option/Professional Studies Business Administration w/Accounting Forensic Accounting & Fraud Examinations Business Management w/Account Option Finance Career <b>AAS Degree</b> Accounting Business Finance Insurance, Insurance & Financial Services Financial Services Business Administration/Banking & Finance Banking and Financial Support Services Securities & Investment Planning <b>AS Degree</b> Accounting Option Professional Studies Management/Professional Studies

Apprenticeships (USDOL-Office of Apprenticeship - Not all listed apprenticeships are available in NJ)	NJ-Required Occupational Licenses	Median Wages State (NJLWD - Labor Market Information)	Median Wages National (USDOL- Bureau of Labor Statistics)	Employment Trends State (NJLWD - Labor Market Information)	Employment Trends National (USDOL- Bureau of Labor Statistics)	Green Y/N	Entrepreneurial Y/N	Associated SOC* No.	Associated SOC* Job Title	Median National Salary	Job Growth National
No	Certified Professional Accountant (CPA), Department of Law & Public Safety  Municipal Accountant,  Department of Law & Public Safety  <a href="http://www.state.nj.us/lps/ca/accountancy/index.htm">www.state.nj.us/lps/ca/ /accountancy/index.ht m</a>	\$73,200	\$63,500	Plus 12%	Plus 16%	No	Yes	13-2011	Accountants and Auditors	\$63,550	Plus 16%
								13-2031	Budget Analysts	\$69,280	Plus 27%
								13-2041	Credit Analysts	\$61,080	Plus 20%
								13-2061	Financial Examiners	\$75,800	Plus 20%
								13-2081	Tax Examiners and Collectors/Revenue Agents	\$50,440	Plus 3%

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Accounting	<b>Accounting Technology/ Technician &amp; Bookkeeping</b>	520302	A program that prepares individuals to provide technical administrative support to professional accountants and other financial management personnel. Includes instruction in posting transactions to accounts, record-keeping systems, accounting software operation, and general accounting principles and practices.	NOCTI Job Ready Accting Basic & Complete* www.nocti.org	Comprehensive Business #1300  Business: Accounting #1301	Future Business Leaders of America (FBLA)	<b>Certificates of Achievement</b> Accounting Specialist Computerized Accounting Specialist Accounting/w Information System Option Accounting Assistant Accounting Option/Professional Studies Business Administration w/Accounting Forensic Accounting & Fraud Examinations Business Management w/Account Option Finance Career <b>AAS Degree</b> Accounting Business Finance Insurance, Insurance & Financial Services Financial Services Business Administration/Banking & Finance Banking and Financial Support Services Securities & Investment Planning <b>AS Degree</b> Accounting Option Professional Studies Management/Professional Studies

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No		\$32,600	\$27,700	Plus 9%	Plus 14%	No	No	13-2082	Tax Preparers	\$33,730	Plus 10%
								13-2081	Tax Examiners and Collectors/Revenue Agents	\$35,170	Plus 10%
								43-3051	Payroll and Timekeeping Clerks	\$37,690	Plus 10%
								43-4011	Brokerage Clerks	\$42,440	Plus 3%
								43-9111	Statistical Assistants	\$39,840	Plus 3%

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Accounting	<b>Accounting and Business Management</b>	520305	An integrated or combined program in accounting and business administration/management that prepares individuals to function as accountants and business managers.	NOCTI Job Ready Accting Basic & Complete* www.nocti.org	Comprehensive Business #1300  Business: Accounting #1301  Business: Finance/Economics/Law #1302	Future Business Leaders of America (FBLA)	<b>Certificates of Achievement</b> Accounting Specialist Computerized Accounting Specialist Accounting/w Information System Option Accounting Assistant Accounting Option/Professional Studies Business Administration w/Accounting Forensic Accounting & Fraud Examinations Business Management w/Account Option Finance Career <b>AAS Degree</b> Accounting Business Finance Insurance, Insurance & Financial Services Financial Services Business Administration/Banking & Finance Banking and Financial Support Services Securities & Investment Planning <b>AS Degree</b> Accounting Option Professional Studies Management/Professional Studies

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No	Certified Professional Accountant (CPA)  Department of Law & Public Safety  <a href="http://www.state.nj.us/lps/ca/accountancy/index.htm">www.state.nj.us/lps/ca/ /accountancy/index.ht m</a>	NA	NA	NA	NA	NA	NA	11-1011  13-2011  13-2051	Financial Managers  Accountants and Auditors  Financial Analyst	\$109,740  \$76,950  \$63,550	Plus 3%  Plus 3%  Plus 20%

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Business Finance	Finance, General	520801	A program that generally prepares individuals to plan, manage, and analyze the financial and monetary aspects and performance of business enterprises, banking institutions, or other organizations. Includes instruction in principles of accounting, financial instruments, capital planning, funds acquisition, asset and debt management, budgeting, financial analysis, and investments and portfolio management.	A*S*K Exam: Concepts of Finance, <a href="http://www.askinstitute.org">www.askinstitute.org</a>	Comprehensive Business #1300 Business: Accounting #1301 Business: Finance/Economics/Law #1302	Future Business Leaders of America (FBLA)	<b>Certificates of Achievement</b> Accounting Specialist Computerized Accounting Specialist Accounting/w Information System Option Accounting Assistant Accounting Option/Professional Studies Business Administration w/Accounting Forensic Accounting & Fraud Examinations Business Management w/Account Option Finance Career <b>AAS Degree</b> Accounting Business Finance Insurance, Insurance & Financial Services Financial Services Business Administration/Banking & Finance Banking and Financial Support Services Securities & Investment Planning <b>AS Degree</b> Accounting Option Professional Studies Management/Professional Studies

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No	Certified Professional Accountant (CPA) & Municipal Accountant, Department of Law & Public Safety <a href="http://www.state.nj.us/lps/ca/accountancy/index.htm">http://www.state.nj.us/lps/ca/accountancy/index.htm</a> ; MUNICIPAL FINANCE OFFICER, Department of Community Affairs, <a href="http://www.state.nj.us/dca/divisions/dlgs/programs/certification.html">http://www.state.nj.us/dca/divisions/dlgs/programs/certification.html</a>	\$60,900	\$55,800	Plus 7%	Plus 10%	No	No	11-1011	Chief Executives	\$168,140	Plus 3%
								11-1021	General and Operations	\$95,440	Plus 3%
								11-3031	Financial Managers	\$109,740	Plus 3%
								13-2031	Budget Analysts	\$69,280	Plus 27%
								13-2041	Credit Analyst	\$61,080	Plus 20%
								13-2051	Financial Analyst	\$76,950	Plus 20%
								13-2052	Personal Financial Manager	\$67,520	Plus 29%
								13-2072	Loan Officers	\$59,820	Plus 10%

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Banking Services	<b>Banking &amp; Financial Support Services</b>	520803	A program that prepares individuals to perform a wide variety of customer services in banks, insurance agencies, savings and loan companies, and related enterprises. Includes instruction in communications and public relations skills, business equipment operation, and technical skills applicable to the methods and operations of specific financial or insurance services.	A*S*K exam: Concepts of Finance, <a href="http://www.askinstitute.org">www.askinstitute.org</a>	Comprehensive Business #1300  Business: Accounting #1301  Business: Finance/Economics/Law #1302	Future Business Leaders of America (FBLA)	<b>Certificates of Achievement</b> Accounting Specialist Computerized Accounting Specialist Accounting/w Information System Option Accounting Assistant Accounting Option/Professional Studies Business Administration w/Accounting Forensic Accounting & Fraud Examinations Business Management w/Account Option Finance Career <b>AAS Degree</b> Accounting Business Finance Insurance, Insurance & Financial Services Financial Services Business Administration/Banking & Finance AAS Banking and Financial Support Services AAS Securities & Investment Planning AAS <b>AS Degree</b> Accounting Option Professional Studies Management/Professional Studies

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No	NA	\$43,600	\$31,700	Plus 8%	Plus 2%	No	No	13-2071	Credit Counselors	\$39,420	Plus 20%
								43-3011	Bill and Account Collectors	\$32,480	Plus 10%
								43-3071	Tellers	\$24,940	Minus 2%
								43-4041	Credit Authorizers	\$33,600	Plus 3%
								43-4131	Interviewers and Clerks	\$35,310	Minus 3%
								43-4141	Account Clerks	\$31,720	Minus 2%